

PRESS RELEASE

ETL GLOBAL – 10 Years Empowering SMEs

ETL – European Tax and Law – is a privately owned, European-cultured professional services firm founded and headquartered in Germany. In 1971 Franz-Josef Wernze started EKW-Treuhand GmbH, which laid the foundation for what the ETL Group has become. Since then, ETL has grown to some 14,000 people in Germany, with over 10,000 professionals including certified tax consultants, lawyers and auditors. Today, ETL is the market leader in accounting and tax consulting, listed among the top five accounting, audit and tax advisory companies in Germany. An interdisciplinary consulting approach and diverse industry specializations make ETL the ideal partner for SMEs, freelancers, and self-employed people of all sectors, as well as the private individuals behind these businesses.

ETL GLOBAL was established in 2015 as ETL's international business alliance – a worldwide network of accounting, tax, audit and legal professionals. Celebrating only its 10th anniversary, ETL GLOBAL is nowadays represented by more than 1,400 offices in over 60 countries around the world. In total over 28,000 people – including at least 22,000 professionals – support more than 635,000 clients all over the world, generating revenues of around 2.8 billion euros.

At ETL GLOBAL, worldwide partners share their knowledge, skills and experiences in close collaboration, jointly serving clients in their international business. Belonging to the ETL GLOBAL network means individual firms can work more efficiently in an international context than smaller competitors who lack this mutual support.

The ETL GLOBAL network is constantly growing, which offers enormous opportunities, tools and synergies for both, clients and partners. In 2021, the *International Accounting Bulletin (IAB)* and *Accountancy Age* for the first time ranked ETL GLOBAL as the 15th largest international accounting network based on turnover and staff worldwide and no. 7 in Europe – a fantastic positioning that ETL GLOBAL has been able to hold up in the IAB ever since. This success represents the determination of ETL GLOBAL to fulfil its own vision of becoming the leading professional services network for small and medium-sized clients.

With the past and future success of ETL GLOBAL being based on growth, the integration of new partners is a continuous process. Professional services firms who are interested in joining the ETL GLOBAL network are offered two approaches.

On the one hand, ETL GLOBAL is continually investing in professional services firms, taking a stake in the company as sole shareholder or jointly with its partners. ETL GLOBAL is currently focusing on acquisitions in fourteen countries, including Spain, the UK, Ireland, Italy, the Netherlands, Poland, Portugal, the Czech Republic, Slovakia and the Western Balkans (Slovenia, Serbia, Croatia, Bosnia-Herzegovina, Montenegro and North Macedonia).

In all other countries, ETL GLOBAL collaborates with its network members on the basis of bilateral agreements. Thus, the respective firm remains financially independent and joins the ETL GLOBAL network as an independent local cooperation partner.

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ETL GLOBAL-Factsheet

Fields of Accounting, tax consulting, audit, legal advisory, management consulting and financial

activity services

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Revenue Over 2.8 billion euros

Employees Over 28,000 worldwide (thereof >22,000 professionals)

Clients Over 635,000

Firms Over 1,400 offices (in more than 60 countries worldwide)

History 2025 ETL GLOBAL celebrates the network's 10th anniversary.

The ETL GLOBAL network has grown to a Next Ten (following the Big4) in Germany (#1), Spain (#1), the Czech Republic (#4), the Netherlands (#8) and all Europe (#3) according to the International Accounting Bulletin's surveys.

2023 ETL GLOBAL ranked among TOP 10 in the domestic market of Slovakia

2022 ETL GLOBAL awarded as the *Rising Star Network 2022* at the International Accounting Forum in London

ETL GLOBAL ranked among TOP 10 in the domestic markets of the Czech Republic, TOP 20 in the Netherlands and the UK

2021 ETL GLOBAL ranked No. 15 among international networks worldwide, No. 7 in Europe

ETL GLOBAL UK and ETL GLOBAL Netherlands ranked among TOP 25 in their domestic markets

2020 ETL GLOBAL Spain No. 5 on Spanish market

2015 Establishment of ETL GLOBAL, ETL's international network

2007 ETL becomes the umbrella brand of the ETL Group

1990 Expansion into new German federal states following the German reunification

1971 EKW-Treuhand GmbH Tax Consultancy established as foundation

for ETL Group in Germany