

PRESS RELEASE

ETL GLOBAL Network Profile

ETL - European Tax and Law - is a privately owned, European-cultured professional services firm founded and headquartered in Germany. In 1971 Franz-Josef Wernze started EKW-Treuhand GmbH, which laid the foundation for what the ETL Group has become. Since then, ETL has grown to some 13,000 people in Germany, with over 7,400 professionals including certified tax consultants, lawyers and auditors. Today, ETL is the market leader in accounting and tax consulting, listed among the top five accounting, audit and tax advisory companies in Germany. An interdisciplinary consulting approach and diverse industry specializations make ETL the ideal partner for SMEs, freelancers, and self-employed people of all sectors, as well as the private individuals behind these businesses.

ETL GLOBAL, established in 2015 as ETL's international business alliance, is a worldwide network of accounting, tax, audit and legal professionals. As of today, ETL GLOBAL is represented by more than 1,300 offices in over 50 countries around the world. In total over 20,000 people - including at least 15,000 professionals - support more than 440,000 clients all over the world, generating revenues of around 2.1 billion euros.

At ETL GLOBAL, worldwide partners share their knowledge, skills and experiences in close collaboration, jointly serving clients in their international business. Belonging to the ETL GLOBAL network means individual firms can work more efficiently in an international context than smaller competitors who lack this mutual support.

The ETL GLOBAL network is constantly growing, which offers enormous opportunities, tools and synergies for both, clients and partners. In 2021, the *International Accounting Bulletin (IAB)* and *Accountancy Age* for the first time ranked ETL GLOBAL as the 15th largest international accounting network based on turnover and staff worldwide and no. 7 in Europe - a fantastic positioning that ETL GLOBAL has been able to hold up in the IAB ever since. This success represents the determination of ETL GLOBAL to fulfil its own vision of becoming the leading professional services network for small and medium-sized clients.

With the past and future success of ETL GLOBAL being based on growth, the integration of new partners is a continuous process. Professional services firms who are interested in joining the ETL GLOBAL network are offered two approaches.

On the one hand, ETL GLOBAL is continually investing in professional services firms, taking a stake in the company as sole shareholder or jointly with its partners. ETL GLOBAL is currently focusing on acquisitions in ten countries, including Spain, the UK, Ireland, Italy, the Netherlands, Poland, Portugal, the Czech Republic, Slovakia and Austria.

Alternatively, ETL GLOBAL collaborates with its partners on the basis of bilateral agreements. Thus the respective firm remains financially independent and joins the ETL GLOBAL network as an independent local cooperation partner.

Updated: July 2023

ETL GLOBAL-Factsheet

Fields of activity	Accounting, tax consulting, audit, legal advisory, management consulting and financial services
Board	Dr. Christian Gorny, Auditor Dr. Andreas Nottmeier, Auditor/Tax Consultant Johannes Struckmeier, Tax Consultant
Extended Management	Rosa Martinez, General Agent/Chief Investment Manager Western Europe Anne-Kathrin Steinröder, Tax Consultant, Proxy Holder/Head of ETL GLOBAL Network
Office	ETL International AG Kronprinzenstraße 10, 45128 Essen Tel.: +49 201 2404 376 Fax: +49 201 2404 33 376 E-Mail: etl-international@etl.de
Revenue	Over 2.1 billion euros
Employees	Over 20,000 worldwide (thereof >15,000 professionals)
Clients	Over 440,000
Firms	Over 1,300 offices (in more than 50 countries worldwide)
History	<p>2023 ETL GLOBAL ranked among TOP 10 in the domestic market of Slovakia</p> <p>2022 ETL GLOBAL awarded as the <i>Rising Star Network 2022</i> at the International Accounting Forum in London</p> <p>ETL GLOBAL ranked among TOP 10 in the domestic markets of the Czech Republic, TOP 20 in the Netherlands and the UK</p> <p>2021 ETL GLOBAL ranked No. 15 among international networks worldwide, No. 7 in Europe</p> <p>ETL GLOBAL UK and ETL GLOBAL Netherlands ranked among TOP 25 in their domestic markets</p> <p>2020 ETL GLOBAL Spain No. 5 on Spanish market</p> <p>2015 Establishment of ETL GLOBAL, ETL's international network</p> <p>2007 ETL becomes the umbrella brand of the ETL Group</p> <p>1990 Expansion into new German federal states following the German reunification</p> <p>1971 EKW-Treuhand GmbH Tax Consultancy established as foundation for ETL Group in Germany</p>