



ETL
GLOBAL

ETL GLOBAL

LOCAL BUSINESS.
GLOBAL VISION.



ETL GLOBAL MISSION STATEMENT

We are the leading, **Eurocentric network**
of professional service providers with a
local service approach.

We are united in our **commitment to support
and inspire** small and medium-sized clients
with a **global reach.**

Rising Star Network




INTERNATIONAL ACCOUNTING BULLETIN

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**ETL
GENERAL
BACKGROUND**



ETL IN GERMANY

OUR ORIGINS AND PHILOSOPHY

- ETL – **European Tax and Law** – is a privately owned, European-cultured firm, with more than **50 years of history** and a **strong SME focus**.
- ETL is **market leader in tax consultancy** nationally and counts among the **top 5 tax and audit firms** in Germany.
- Roughly **7,500 professionals** - including over 1,500 certified tax advisers, lawyers, auditors and accountants - are working **in Germany**.
- An **interdisciplinary consulting approach** and **diverse industry specialisations** make ETL the ideal partner for companies and freelancers from all sectors.
- Cooperating in a **tightly integrated network** and **being close to the clients' business** is ETL's key to providing **tailor-made solutions**.
- To ensure high quality results, ETL experts receive **continuous training and qualification**.

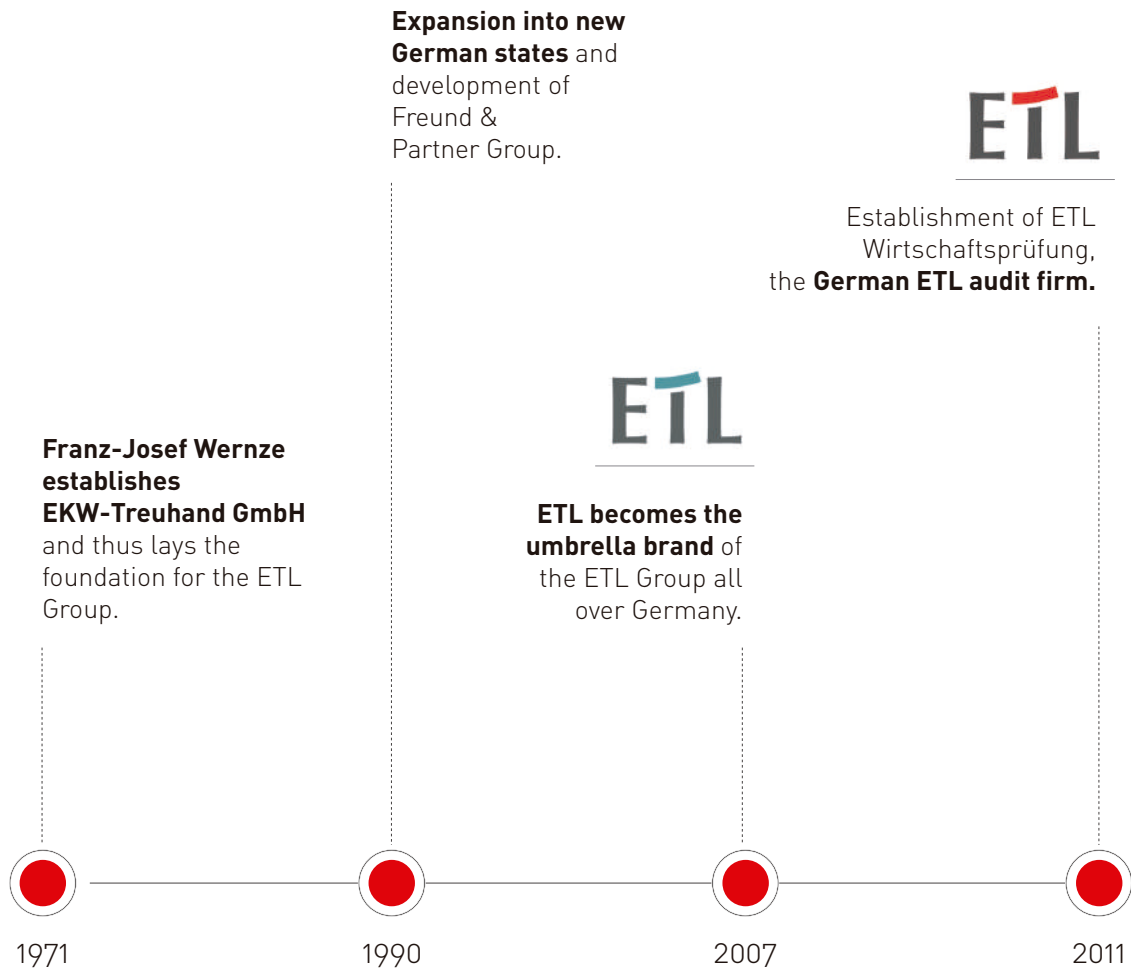


More than
50 years
of history

Over
7,500
certified
professionals

Among
Top 5
tax and audit firms
in Germany

ETL MILESTONES





**Establishment of
ETL GLOBAL,**
ETL's
international
network.



**ETL GLOBAL
ranked #15**
among international
networks worldwide.



**ETL GLOBAL
ranked #7**
among international
networks in Europe.



ETL GLOBAL
awarded as
**Rising Star
Network.**



2015



2020



2021



2022

OVERVIEW OF BUSINESS AREAS



Tax



Audit



Legal



Accounting



Payroll



IT & Services



Consulting



International Desks

ETL GLOBAL
**ETL'S INTERNATIONAL
BUSINESS PLATFORM**



ETL GLOBAL

THE WORLDWIDE PROFESSIONAL SERVICES NETWORK

- **ETL GLOBAL** is an **interdisciplinary network of professionals** and the **international business platform for ETL**.
- At ETL GLOBAL, **worldwide partners share their knowledge, skills and experiences**, supporting each other in close collaboration and jointly serving clients in their international business.
- The ETL GLOBAL network is constantly growing, which offers **enormous opportunities and synergies for both, clients and professionals**.
- Based on **long-term and durable, cooperative personal relationships** among the professionals within ETL GLOBAL, communication channels are short even over long distances.



ETL GLOBAL VALUE PROPOSITION

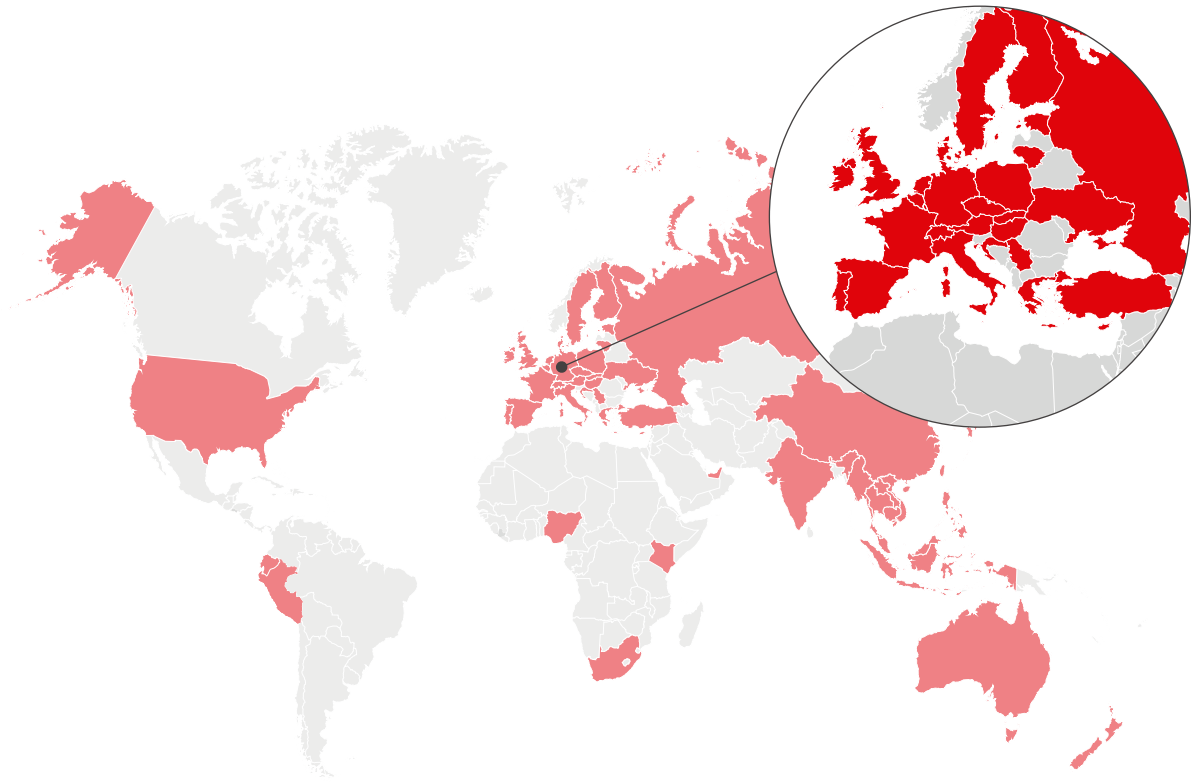
- ETL GLOBAL offers a **highly personalised service and individual solutions** with a special focus on the demands and expectations of SMEs.
- ETL GLOBAL partners provide cross-border services **more efficiently** than consulting companies without integration into a network.
- ETL GLOBAL creates **interfaces for international know-how transfer** in the fields of tax advice, auditing, accounting, legal and management consulting for SMEs and their advisers.



**Being close to our
clients is the core
ETL promise.**



ETL GLOBAL IN A NUTSHELL



About
18,000
people



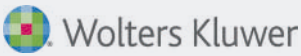




Over
13,000
professionals

More than
330,000
clients

Over
1,300
offices

More than
50 countries
worldwide

ETL GLOBAL GROWTH IN RANKINGS 2021/22

Country	Company	Ranked by	Place
World	ETL GLOBAL NETWORK		15
World	ETL GLOBAL NETWORK		15
Europe	ETL GLOBAL NETWORK		7
Czech Republic	ETL-KODAP-ARROWS		9
Germany	ETL GERMANY		5
Germany	ETL GLOBAL NETWORK		5
Netherlands	ETL GLOBAL NETWORK		15
Netherlands	ETL NEDERLAND		24

Country	Company	Ranked by	Place
Spain	ETL GLOBAL SPAIN		5
Spain	ETL GLOBAL SPAIN		5
Spain	ETL GLOBAL NETWORK		5
Poland	ETL AUDYT SP. Z O.O.		11
Poland	BSJP		19
UK	ETL GLOBAL NETWORK		17
UK	ETL GLOBAL UK		23

LEARN MORE



“The foundation of effective networking is passion for a unique value proposition. Being close to our clients is the core ETL promise. With ETL GLOBAL we travel the extra mile to keep it.”

Anne-Kathrin Steinröder

Certified Tax Adviser

Expert Adviser for International Tax Law

Head of ETL GLOBAL Network



“We firmly believe that being close to our clients' business is the key to providing the best possible service.”

Dr. Christian Gorny

Certified Public Auditor

Member of the Executive Boards

of ETL AG and ETL International AG

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