In Extenso



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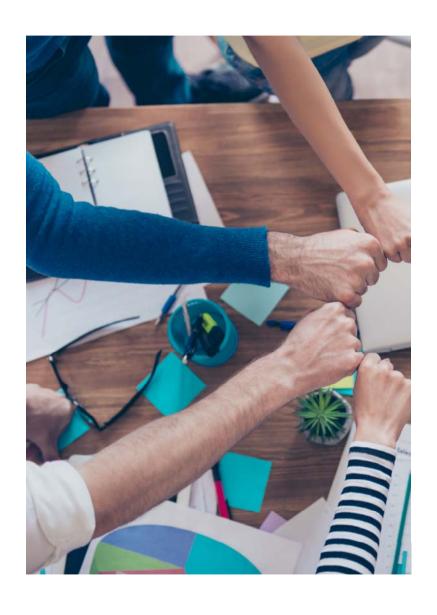
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A team dedicated to assist foreign investors to manage their operations on the French market

Update on the current situation as well as the recent evolutions following the government decisions last November 24

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Health crisis
 Legal and regulatory framework

General



Implementation of the State of Health Emergency

Decree n° 2020-1257 on October 14, 2020 for a 1 month period was extended by a new law (issued on November 16) up to February 16, 2021

This law should reactive certain measures implemented in March 2020 like postponing or re-scheduling of certain expenses / payables



List of establishments closed to the public

These mainly relate to shops and retails as well as cultural activities with physical presence of visitors



Preventive measures to be implemented by businesses

These cover in particular mandatory home office working and mask wearing

General – Update on November 24

Starting November 28

Non-essential retail activities will re-open with a strict health protocol: <u>all businesses</u> <u>except bars, restaurants, sport halls, sky stations, and other that may generate significant gatherings</u>

Starting December 15

Curfew will replace the lockdown, if the pandemic level remains below daily thresholds of 5 000 contaminations and between 2 500 to 3000 persons admitted in intensive care Cultural sites will also re-open (cinema, theaters, museums)

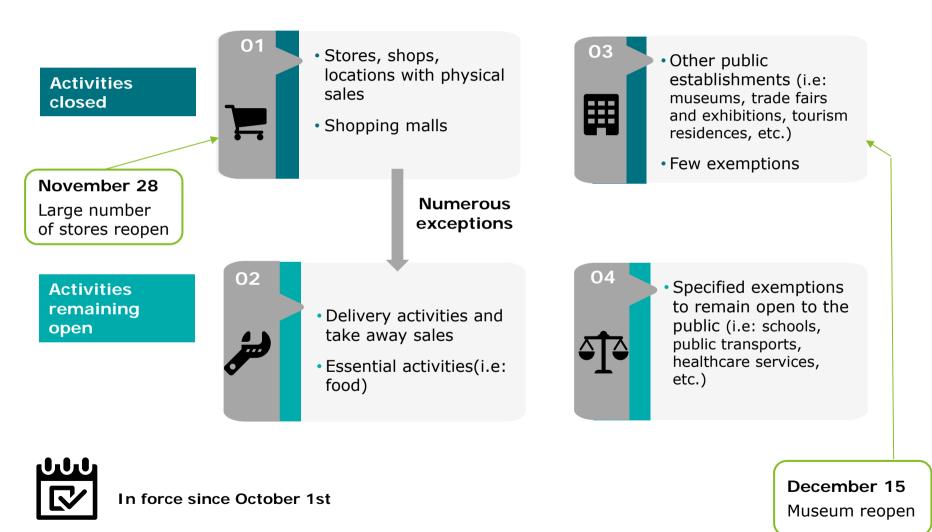
Starting January 20, 2021

Restaurants and sport halls will re-open, still subject to the pandemic level

Complementary financial measures should be implemented to support the businesses which will remain closed due to state decisions

Establishments closed to the public since October 29

Summary of rules applicable



Preventive measures to be implemented by businesses Health protocol and new recommendations

New recommendations

- Employees should use the detector « Tousanticovid » during working hours
- Possibility to perform antigenic tests if comply with medical confidentiality and with employee's agreement
- Home office at 100% when possible

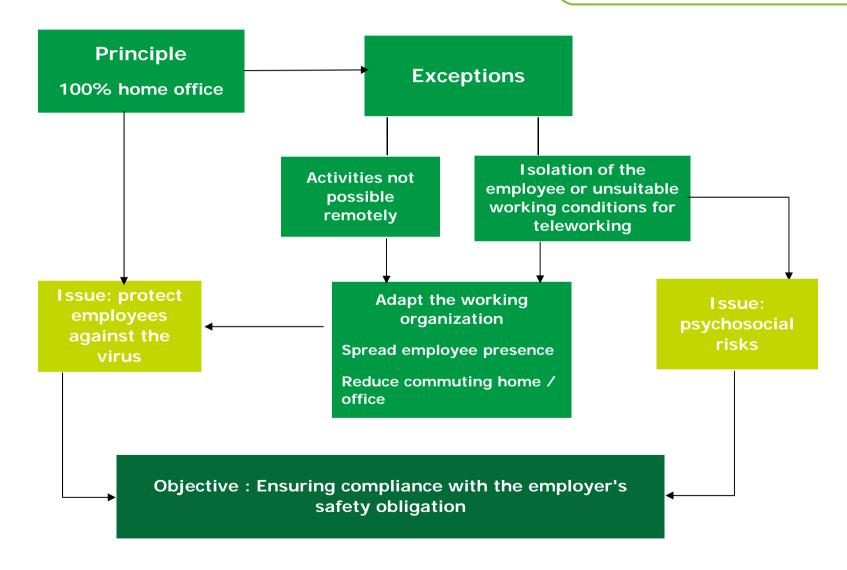


Reminder of main existing recommendations

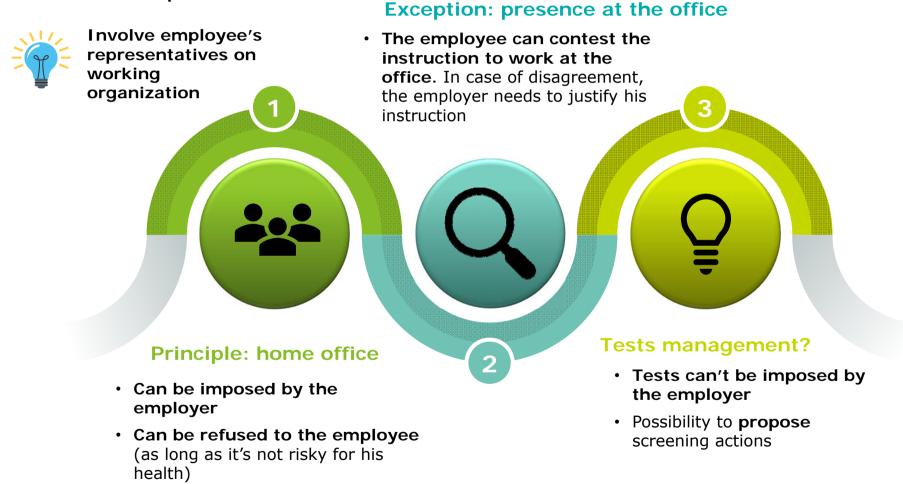
- Mandatory mask wearing when being with others in closed spaces with few exceptions
- Communication of health rules to the employees
- Protocol for the care of asymptomatic persons and his / her close contacts

Focus on home office working

Measure maintained up to December 31, 2020 Future evolution will depend on the sanitary situation



Preventive measures to be implemented by businesses Attention points



Emergency cash measures – Extension of solidarity funds Who is in scope ?

Businesses closed due to state decisions



Businesses facing a significant decrease in revenues as a result of:

- The dependence of their main activity to businesses administratively closed (category S1Bis)
- Curfew measures
- Limitation of goods and services authorized for sale (non food products in retail chains)
- Lock down of the population (i.e: hairdressers)

Specific conditions

- The business was not in bankruptcy process as of March 1, 2020
- Maximal headcount of 50 employees
- All companies belonging to a group are eligible if consolidated headcount below 50
- Directors with majority ownership have not full time employment contract

Emergency cash measures – Extension of solidarity funds

Several cases depending on periods and areas (see below)

OCTOBER 2020

NOVEMBER 2020

Businesses closed between September 25 and October 31, due to state decisions Businesses located in **curfew areas** with 50% sales decrease (all businesses)

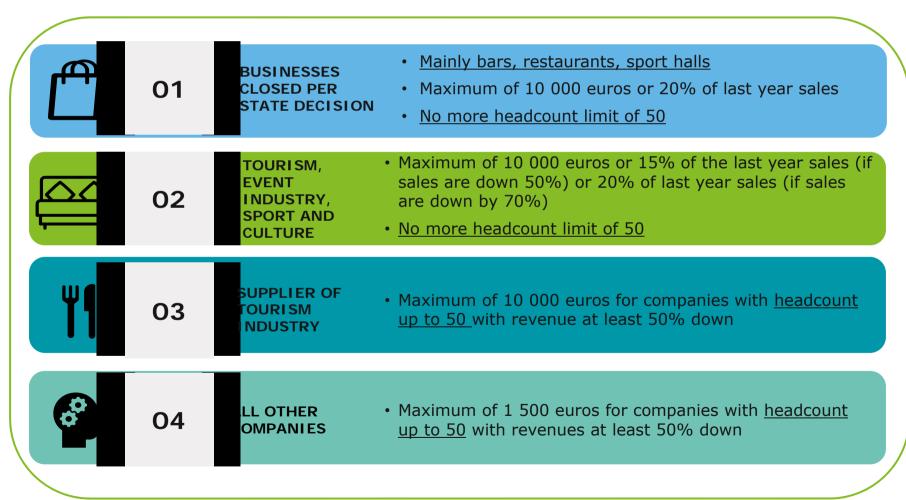
Businesses not in curfew areas with sales decrease of 50% (<u>business</u> sectors \$1 & \$1bis) Businesses with sales decrease of 50% (all) or closed due to state decisions

Financial aids for October and November

- Capped at 10 000 euros for businesses belonging to sector S1, providing their revenues decreased by 50%
- Capped at 10 000 euros for businesses belonging to sectors S1bis, providing their sales decreased by 70% in curfew areas for October and by 50% for November
- Capped to 1 500 euros for other businesses

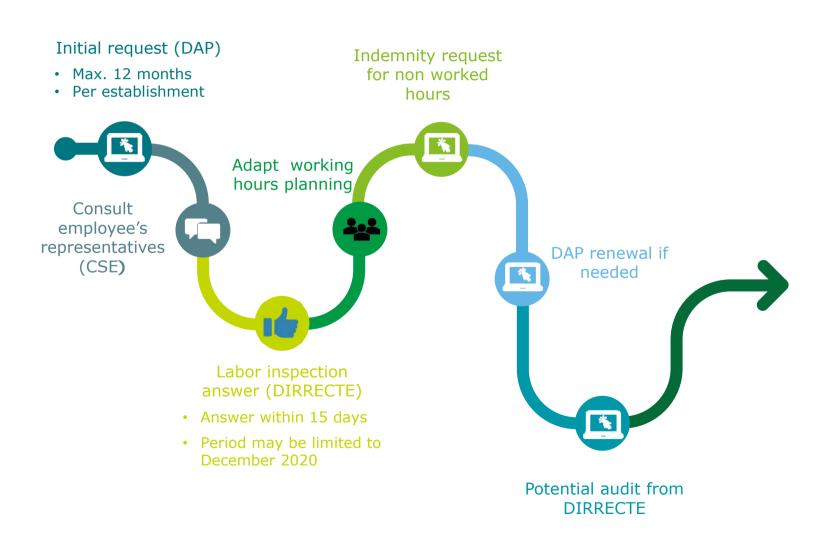
Emergency cash measures – Extension of solidarity funds

Updates: starting December 1, the aid should evolve as follows:



Partial working scheme – General process

For companies closed, or with decrease in activity, or with supply difficulties



Partial working scheme – 2 different levels

Compensations: standard and premium regimes (2020)

Premium
ant, sport,

Tourism, hospitality, restaurant, sport, culture, air transport and event industry

Decree 2020-810 appendix 1

Business sectors connected Decree 2020-810 appendix 2

Establishments closed due to administrative decisions (state or local authority)

Decree 2020-1310 + curfew decisions

Salary paid Compensation employers
70 % * 70 % **

- * Applies on gross salary
- ** Applies on gross salary with a cap of 4,5 times the minimal salary

Standard

Other businesses

Salary paid Compensation employer

70 % * 60 % **

Partial working scheme

Main changes starting January 2021

Possible amendments depending on the evolution of the health situation

01	02	03	04
(
Individual approach Forbidden	Initial: 3 months maximum Renewal: 6 months maximum over a 12 months period (requests issued before January 1, 2021 are not considered)	Salary paid 60% up to 4,5 times the minimal salary.	Allocation employer 36% up to 4,5 times the minimal salary → No more distinction between standard and premium

3. Financial measures

Financial measures

State-guaranteed loans

Continuation and adjustment of state-guaranteed loans

The state-guaranteed loans mechanism initially open up to December 31, 2020, should be amended as follow, as per the new finance law for FY2021:

- Application period extended up to June 30, 2021
- Option to extend the deferred reimbursement period from 12 to 24 months

As a counterpart, the reimbursement period could be limited over 4 years instead of 5, with the total duration of the loans remaining at 6 years (requirement from EU commission)

The choice will be:

- ✓ Repayment deferral of 1 year and reimbursement over the following 5 years
- ✓ Repayment deferral of 2 years and reimbursement over the following 4 years
- The costs of the second deferral year include the bank interest and state guaranty

Loan ceiling

3 months of FY19 revenues, or 2 years of salary costs for innovative companies or companies created since January 2019.

Financial measures

State-guaranteed loans



Attention points

Contact the bank within the defined period (2 to 3 months before the anniversary date) in order to decide on the appropriate reimbursement option:

- Immediately
- Over 1 to 5 years
- Renewal of 1 year deferral period

4. Tax measures

Tax measures

Business continuity conditions



TAX COMPLIANCE

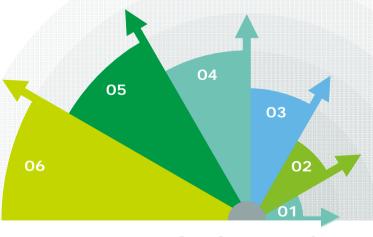
Declarations filed are up to date

TAX EXCLUDED

Reassessment from tax audit

AFFIDVIT OF HONOUR

Confirmation that extended tems of payments have been asked to private creditors for payables maturing between March 1 and May 31, 2020, excluding State-guaranteed loans



Settlement plan
Cumulative conditions

START OF THE BUSINESS

Up to December 31, 2019, the latest

SIZE OF THE BUSINESS

Less than **250 employees**, and for the last fiscal year:

- Revenues up to **50 M€**, or
- Total assets up to 43 M€

QUALITY OF APPLICANT

Individuals or legal entities performing an economic activity

Tax measures

Business continuity conditions

Covid 19 settlement plan

How it works?

ADMINISTRATIVE STEPS

Request to the Tax center you belong to, up to December 31, 2020 the latest

Specific form to fill in and to post (secure messaging) on your account on the Tax authority website.

You can also send it by email or mail to your Tax center



DURATION OF THE PLAN

Between 12, 24 and 36 months depending on the level of debt in term of tax and social contributions

Tax measures

Business continuity conditions

- □ Tax relief on CFE (property tax)
- Certain municipalities have implemented a tax relief of 2/3 of the CFE amount due by companies with principal activities in most impacted sectors: tourism, hospitality, restaurants, sport, culture, air transport and event industry
- ☐ Tax credit related to rental expenses (project)
- Landlords forfeiting rents for the period October to December 2020 can benefit from a tax credit (50% or 33% of the cancelled rents) with the following conditions:
 - Tenants premises are closed due to administrative decisions (decree 2020- 1310), or tenant activity is listed in the most impacted businesses (decree 2020-371)
 - Tenant total headcount is below 5000
 - Landlord total tax credit is capped at 800 K€
- □ Accelerated reimbursement of carry-back receivable
- These tax receivables are reimbursed by the Tax authority after 5 years (for remaining balance, after compensation with subsequent income tax payables)
- Possibility to get immediate reimbursement for the past receivable as well as for FY2020

5. Social contributions

Social contributions

Deferral of employer contributions

Complementary contributions (death & disability and health insurance)

To be discussed on a case by case with the insurance companies

- November contribution payments may be deferred without penalty if requested
- Treatment of December contributions still unknown

URSSAF contributions (basic

healthcare, pension and



unemployment)
Possible deferral of contributions due on November 5 and 15, upon request

Social Security Financing Bill for 2021 provides that specific subsidies granted for paying FY2020 social contributions ("Aides au paiement") could be used to pay contributions due in FY2021

Settlement plans could be concluded up to March 31, 2021 and include existing debts as of December 31, 2020

AGIRC-ARRCO contributions (pension)

Possible deferral of contributions due on November 25

6. Other measures

Other measures

To preserve employment



New financing aids for encouraging the hiring of, young people under 26 years, apprentices and disable persons



Subject to a new collective agreement, this measure is adapted to companies with long term prospect of depressed activity.

It will allow them to adapt their costs to a low level of business recovery.



Subject to a new collective agreement, this measure allows to adapt the conditions in term of working hours, remuneration and professional mobility

Other measures

Click and collect



The « click and collect » or remote ordering with on-site removal or delivery is encouraged by the government, so that small businesses can continue their activity

Conditions: the sale must be performed remotely (with or without payment)

This requires a new organization in case this sale channel did not exist before, with in particular:

- Ideally via an Internet site where the clients record their orders
- Or other remote ordering processes (telephone...)

This new organization should comply with, health protocols in force (distance, mask wearing, etc.) in particular toward clients, employees and delivers



More information on Government website



Precision: « click and collect » revenues earned starting September 25, 2020 is not included in the sales decrease ratio triggering the solidarity funds financial aids

7. Check lists

If the business is closed, you need to think to

Cash

- Financial aids from solidarity funds
- Other measures to come

Social contributions

Request a settlement plan on social contributions

Adapt the costs

Apply for partial working scheme



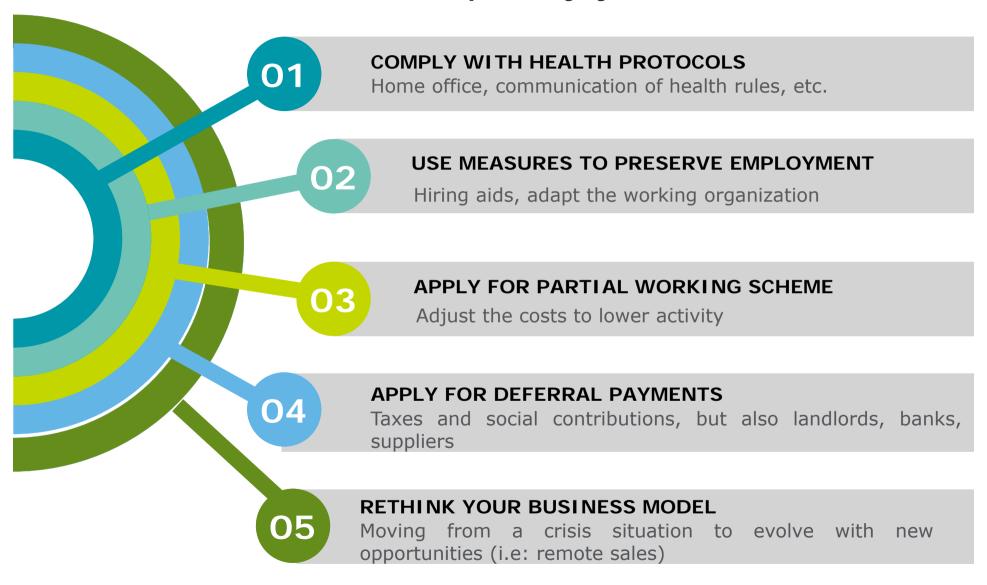
Tax

- Postpone tax payments
- Accelerate reimbursement of tax receivable
- Implement COVID settlement plan

Financing

- Apply for a new Stateguaranteed loan or extend the deferral period of existing ones
- Apply for other direct loans from the state (BPI in particular)

If the business continue, even partially, you need to think to:



Thanks for your participation!

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